

# Client Case Study

**Couples therapy practice transforms into a pivotal player in the industry** 

Website brentonway.com

#### Contact

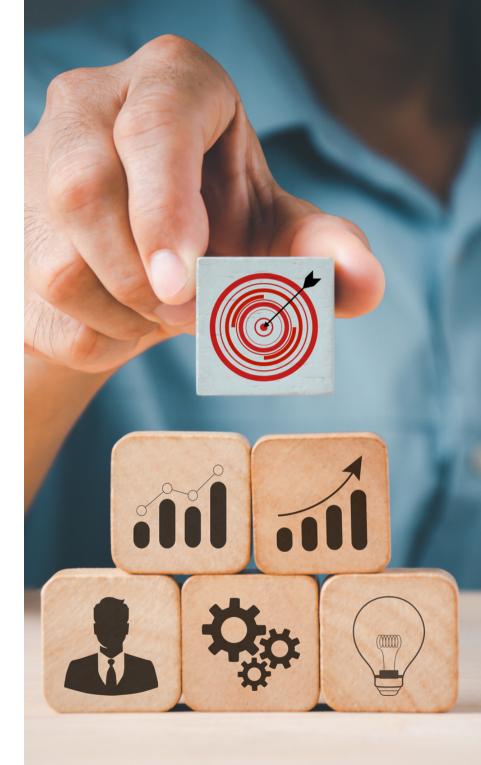
sales@brentonway.com (424) 208-2521



# Our Approach

### **Brief Introduction**

Every business is unique, so why settle for traditional marketing campaigns that prove no ROI? Brenton Way's core belief is that your uniqueness is followed with tailored solutions by a world-class marketing team. Expect agile growth across various verticals and a planned out long-term strategy to position you as a thought leader in your vertical.





# Marketing objectives and strategy

### Expectations and outcomes

#### **Objectives**

Our primary objective was to transform the website to able to compete with bigger therapy-based brands such as Betterhelp and capture more market share.

#### Strategy

We focused on changing the website design, creating monthly SEO-focused content, developing pitches for PR placements, and on strong performance Search ad campaigns.



### Company



## Website

coupleslearn.com

## **Company Focus**

Couples Learn helps you increase trust, intimacy, and connection in your relationship.



#### **Findings**

The client had a well-structured business model but didn't have a strong conversion funnel and intuitive booking process to be able to efficiently increase bookings.



#### Findings

Clients would convert 1 out of 4 consultations into paid customers. We used this model by improving their traffic sources from Paid & SEO.

# Our Market Market Strategies for Success

#### Developed engaging content on BOFU keywords

Created monthly content that focused on targeted keywords and inreased site traffic by 8000 monthly

#### Stronger Google Ads targeting search keywords

Targeted Google Ads keyword data that drove over 320% increase in scheduled consultations.

## Redesigned website to focus on audiences needs

Analyzed Google Analytics data and redesigned the website based on customer feedback.



#### The Biggest Mistakes Couples Make After Years Of Marriage

by Dr. Sarah Schewitz | Mar 18, 2022 | Blog, Couples

We've all heard the statistics. At least half of all marriages end in divorce. So what are the specific marriage mistakes to avoid, and at what year(s) in their relationship are couples most likely to make

# Compelling Content That Converts

Creating engaging content resulted in over 10,000 ranked keywords, 8,000 new monthly traffic, and over 40% increase in CTR

Why Choose Couples Learn

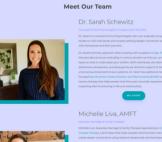




Women'sHealth

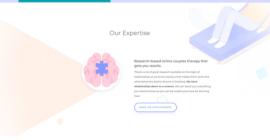
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A Modern Web Layout For Digital Conversion

Our web design work became a focal point in generating a mass amount of digital conversions.

# Recap of our performance

## 840% ROAS Ads ROAS

1 to 8 dollar return on Facebook Ads & Google Ads spend.

# 180% increase in ROI

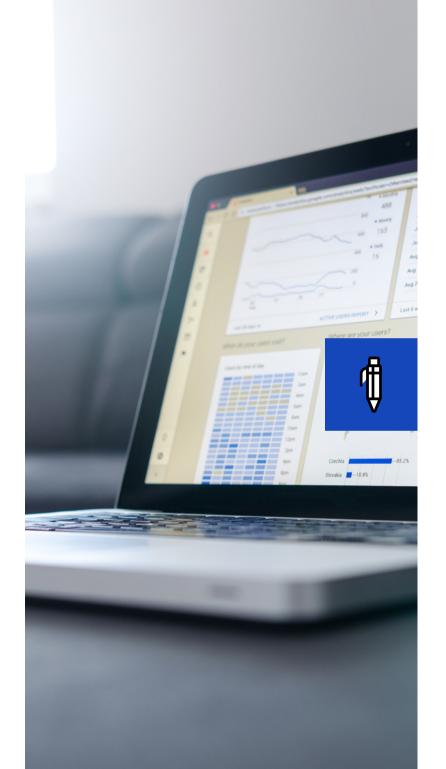
180% increase in ROI from the new marketing efforts.

## 8,000 monthly SEO traffic

8,000 increase in monthly SEO site visitors to the website.

# 330% Increase in website traffic

A dramatic 330% increase in website traffic.



# Interested? contact us

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