

# Client Case Study

330% increase in SEO traffic for a dental cleaning product in the US Website

brentonway.com

#### Contact

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# Our Approach

### **Brief Introduction**

Every business is unique, so why settle for traditional marketing campaigns that prove no ROI? Brenton Way's core belief is that your uniqueness is followed with tailored solutions by a world class marketing team. Expect agile growth across various verticals and a planned out long-term strategy to position you as a thought leader in your vertical.



# Marketing objectives and strategy

Expectations and outcomes

#### **Objectives**

Our primary objective was to improve the SEO presence to rank for important keywords and help create better content that was vital for organic search.

#### Strategy

We focused on creating new backlink opportunities with partners and improving the website optimization & ranking factors.



Company

Tepe USA

### Website

tepeusa.com

### **Company Focus**

Tepe USA provides interdental Brushes, Toothbrushes, Picks & Specialty Brushes to keep your teeth looking clean.



#### **Findings**

The website structure required a redesign and optimization to be competitive against other leading brands in terms of User Experience & ranking factors.



#### Findings

The entire website funnel had to be reworked from products to internal pages to properly rank for keywords.

# Our Market Market Strategies for Success

### Improving website usability

Helped put together the new website architecture to improve site speed, usability, and prepare for SEO improvements.

## Building better content funnel

Recreated the copy of the entire website flow from product, blog, resources, and internal pages.

#### **Outreach & backlinks for** ranking factors

Created new partnerships with brands & bloggers to generate strong backlinks.

#### TePe Interdental Brushes Original - TePe USA

TePe Interdental brushes are highly effective in removing dental plaque between teeth, plus interdental brushes are also often easier to use compared to other ...

https://dentalofmc.com > best-interdental-brushes

#### 5 Best Interdental Brushes - Dentalofmc.com

Interdental brushes are really convenient and considered more thorough than flossing. Som people need the interdental brushes, in addition to flossing, to ...

https://www.lion.co.jp > oral > point :

#### How to Choose Dental Floss and Interdental Brushes | Lion ...

Use dental floss to clean between your teeth where toothbrush bristles cannot easily reach, use an **interdental brush** to clean between teeth with wide gaps ...

https://www.tepeusa.com

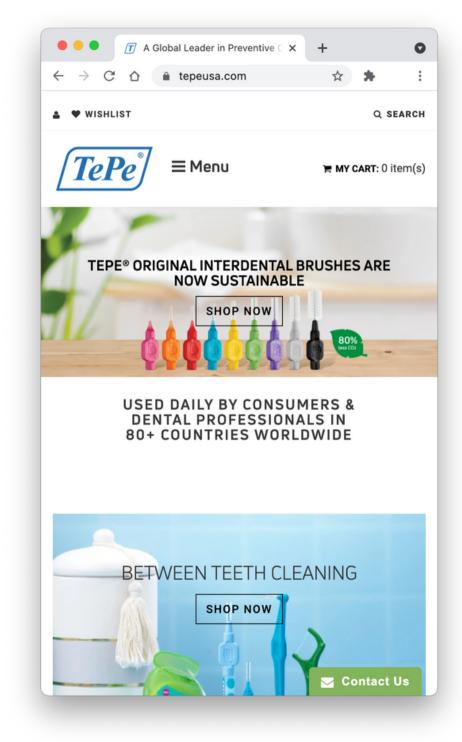
TePe USA: A Global Leader in Preventive Oral Health Care ... Complete Oral Health Care portfolio of Interdental Brushes, Toothbrushes & Picks used dai

## Targeted SEO traffic Converts

Optimized for Intentbased SEO keywords to increase CTR to the website by 25%.

# Intuitive SEO-focused Website

Executed SEO-best practices for mobile & desktop optimization to build



# Recap of our performance

# **330% increase in SEO traffic**

Drove 330% increase in SEO traffic within 12 months.

### 49% increase in product add-to-cart

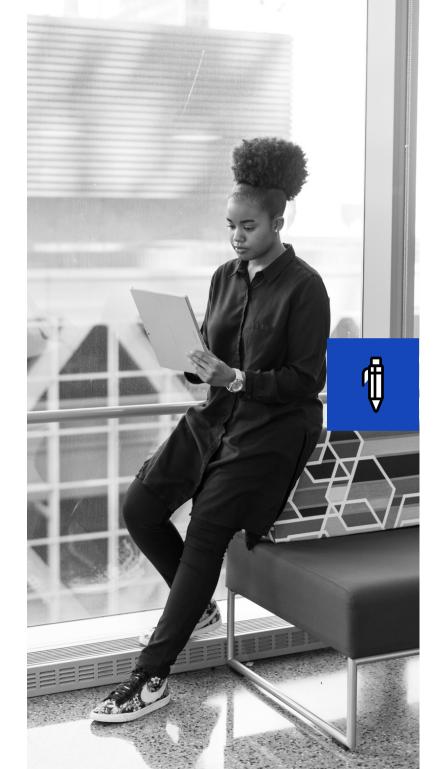
The website saw a 49% increase in product add-to-carts.

# 55% in sitewide engagement

The new optimizations lead to a 55% in sitewide consumer engagement.

### 650+ new quarterly keywords ranked

Averaged a consistent 650 new ranking keywords in SERPs.



## Interested? contact us

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Website brentonway.com

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